



# Coaching For It Managers

## Training Calendar

| Date             | Training Time | Location           |
|------------------|---------------|--------------------|
| 09 December 2019 | 2 Days        | Bilginç IT Academy |
| 16 December 2019 | 2 Days        | Bilginç IT Academy |

## Training Details

|               |   |   |
|---------------|---|---|
| Training Time | : | 2 Days                                      |
| Capacity      | : | 12  |
| Prerequisites | : | There are no prerequisites for this course. |

## About Training

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Each person is a unique source thanks to its strengths from birth and its previous experiences. With coaching training, we basically aim to understand the person and transform its potential to performance.

The human element has become very important in the business life with the participation of new generations. Generations that criticize each other have to work together. If you are a manager or potential manager in such an environment, then the most important part of your job would be to know, understand, evaluate and support the person in front of you.

This training will help you to gain coaching skills. It will support you in permanently developing your communication and management achievements and you will learn to apply practices that you will implement in your private and business life.

IT Coaching program is the version, in which all these skills are customized for IT teams, which are considered as "special employees". You will transform the potential of your IT team to performance thanks to this course.

## What You'll Learn

- Know Yourself
- Know Others
- Empathy
- Asking questions/Listening
- Reading between the lines
- Motivation
- Recognizing personality profiles and behavior types
- Learning how to improve the performance

## Who Should Attend

Mid-and senior level managers, all other employees that want to improve their coaching skills.

## Outline

- Performance formula
- Definition and stages of coaching
- Similarities and differences between coaching/mentoring
- Coaching methods
- Behavior
- Asking questions, listening
- Personality profiles
- Feedback
- Delegation